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Customer Acquisition Goals

- 7 points in 24 Hours/ASAP! ... Minimum of 3 Services (*qualifies you to earn income!*)
- 20 points- 7 Days (*opens up overriding residual for levels 1-4!*)
- 60 points-90 Days (*allows you to maximize personal & overriding residual income!*)

Step One: ACN YOUR LIFE!

*Monthly bonuses may change point values on some services

1. Xoom Energy

If located in an energy market, start getting paid on your gas and/or electric bill!
(Residential Gas/Electric == 1 point, Commercial Gas/Electric== 2 points PLUS acquire 10 customers and your Energy can be FREE!)

2. Water Heater Rental

Get the best in Home Efficiency and Savings (RELIANCE Residential == 2 points)

3. Home Security

Turn your home into a smart home with Vivint Home Security & Automation!
(Residential & Business == 3 points)

4. High Speed Internet

We offer High Speed Fiber & DSL from CANADA's top providers!
(All Providers == 2 points PLUS Acquire 5 Customers and your Internet can be FREE!)

5. Home Phone

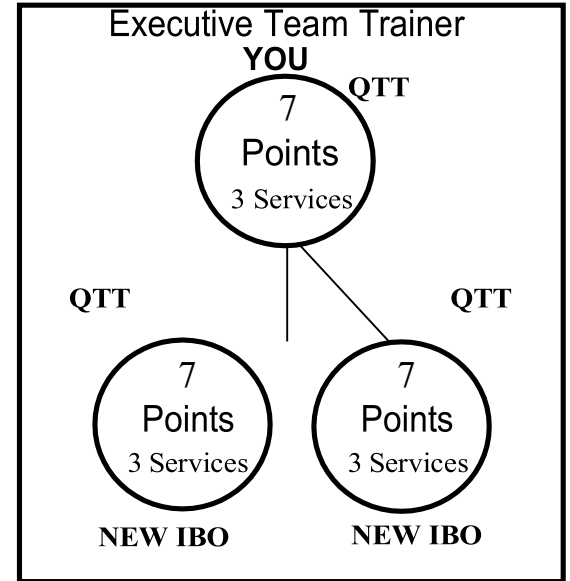
Start getting paid every time you use your Home Phone PLUS use the Companion APP on your cell phone to call around the world FREE! (Home Phone == 1-2 points PLUS Acquire 5 Customers and your Home Phone & Global Calling can be FREE!)

6. Back Office Pro - YBA - Your Business Assistant

Everything you need to run a successful business from your home!
(Back Office Pro= 2 points)

Other Business Services:

- Merchant Services - Anovia Payments guarantees savings or \$100 visa rewards card. {3 points for processing \$3000+/(month).
- Business Phone Service - ACN Digital phone service for Small Businesses (3-9 points).
- Business Gas and Electric Service – Medium and Large Business (2-5 points).



Executive Team Trainer (ETT) can also be achieved by acquiring 15 personal customer points

Step Two: Help Others!

CUSTOMER ACQUISITION - KEY: Attend Customer Acquisition Training in your Market

SCRIPT: "FAVOR - HELP... TRY"

"Can you do me a *HUGE* favor?!?! I am about to qualify for a promotion with the company that I represent and all that I need is to get a few more customers right away! (**Now Share your "WHY"**) If I can offer you a service that you are already using, and it does not cost you more, can you do me a huge personal favor, help me out and give the service a try? It would really mean a lot to me and would help feed a hungry child each month!

Wait for response....

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